

TAX INCREMENT FINANCING PLAN SUNNYBROOK AUTOMOTIVE PROJECT

City of Ridgeland, Mississippi November 2017



Prepared by:

GOURAS & ASSOCIATES

101 Webster Circle, Suite 300 Madison, MS 39110 P.O. Box 1465 Ridgeland, MS 39158 601-605-8128 P 601-605-8129 F

chrisgouras@gourasandassociates.com christiana@gourasandassociates.com

TAX INCREMENT FINANCING PLAN: SUNNYBROOK AUTOMOTIVE PROJECT CITY OF RIDGELAND, MISSISSIPPI November 2017

ARTICLE I

A. PREAMBLE

- 1. The administration and implementation of this *Tax Increment Financing Plan:* Sunnybook Automotive Project, City of Ridgeland, Mississippi, November 2017 (the "TIF Plan") will be an undertaking of the City of Ridgeland, Mississippi (the "City"), authorized pursuant to Sections 21-45-1, et seq., Mississippi Code of 1972, as amended (the "TIF Act"), and in accordance with the Tax Increment Financing Redevelopment Plan, Ridgeland, Mississippi, 2003, as Amended and Restated October 2016 (the "Redevelopment Plan") and will be administered and implemented by the City and may also be implemented as a joint undertaking of the City and Madison County, Mississippi (the "County").
- 2. Ritchey Jackson, LLC (together with its assigns, the "Developer") proposes to construct two luxury car dealerships and related improvements, to be located off Interstate 55 North and Sunnybrook Road (the "Project"). The Project represents a private investment in excess of \$20,000,000. The Project will be located on real property more particularly described in Article VII of this TIF Plan and the map attached hereto as "Exhibit A" (the "Map"), the land described in the Map and Article VII of this Plan being collectively referred to as the "TIF District."
- 3. The City and County may enter into an interlocal cooperation agreement pursuant to the Mississippi Interlocal Cooperation Act of 1974, codified at Section 17-13-1, et seq., Mississippi Code of 1972, as amended (the "Interlocal Act"), which will designate the City as the primary party in interest in carrying the Project forward. The issuance of bonds to provide funds to finance the costs of infrastructure improvements identified in the TIF Plan may be a joint undertaking of the City and County whereby the City may issue Tax Increment Financing Bonds as authorized herein to finance the Project as more fully described herein (the "TIF Bonds"). The TIF Bonds authorized by this TIF Plan shall not exceed \$2,300,000.
- 4. The Mayor and Board of Aldermen of the City (the "Governing Body") hereby finds and determines that the Project is in the best interest of the City and its future development and that it is in the best interest of the City and its citizens that the provision of Section 21-45-9 of the Act requiring dedication of the "redevelopment project" to the City not apply to those Improvements which are constructed on the privately owned portion of the Project.

- 5. The tax increment financing funds as identified herein will be used to defray the cost of infrastructure improvements to serve the project and the community as a whole.
- 6. The Developer has provided information to the City regarding the proposed site plan, the amount of the private investment, sales tax, and job creation projections. Estimates of ad valorem taxes were made based on information from the County Tax Assessor and valuations of similar projects in the County.

B. <u>STATEMENT OF INTENT</u>

- 1. The City may issue TIF Bonds, pursuant to the authority outlined hereinabove, in an amount not to exceed Two Million Three Hundred Thousand Dollars (\$2,300,000), which will be secured solely by a pledge of the increased ad valorem taxes from real and personal property and sales tax rebates generated within the TIF District, which funds will be used to pay the cost of acquiring and constructing various infrastructure improvements which may include but are not limited to, installation, rehabilitation and/or relocation of utilities such as water and sanitary sewer lines; construction, renovation, or rehabilitation of drainage improvements, roadways, curbs, gutters, sidewalks; surface parking including retaining walls and other infrastructure necessary to develop parking; relocation of electrical lines; lighting; signalization; landscaping of rights-of way; related architectural/engineering fees, attorney's fees, TIF Plan preparation fees, issuance costs, capitalized interest, and other related soft costs (collectively, the "Infrastructure Improvements").
- 2. After the Project has been substantially completed, the City will issue the TIF Bonds and reimburse the Developer in accordance with a development agreement to be entered into between the parties as authorized by the TIF Act.
- 3. The construction of the Infrastructure Improvements will be undertaken to provide for the public convenience, health, and welfare.

C. PUBLIC CONVENIENCE AND NECESSITY

- 1. The public convenience and necessity requires participation by the City and the County in the Project. The Project will accomplish the following, which will provide for the public convenience and necessity and serve the best interests of the citizens of the City and the County, including:
 - a. Construction of the Project will represent a private investment of approximately \$20,000,000.

- b. The Project will create construction jobs with an estimated payroll of approximately \$4,500,000.
- c. It is estimated that the Project will employ approximately 50-55 employees with an average annual salary of approximately \$60,000 per job.
- d. It is expected that the Project will result in an annual real and personal property tax *increase* of about \$20,022 for the City.
- e. It is expected that the Project will result in an annual real and personal property tax *increase* of about \$33,330 for the County.
- f. It is anticipated that the Project will yield an annual real and personal property tax increase of about \$54,800 for the School District.
- g. The annual sales generated by the Project are expected to reach approximately \$54,147,000.
- h. The Project is expected to result in annual sales tax rebates to the City of about \$350,000.
- i. The development of the Project will help expand the tax base of the City, the County, and the County's Schools.
- j. The Project will utilize property that is strategically located but undeveloped because of topographic issues that will require extensive site work, including grading and possibly retaining walls.

ARTICLE II PROJECT INFORMATION

A. <u>REDEVELOPMENT PROJECT DESCRIPTION</u>

- 1. The Project is expected to include two 20,000 square feet luxury car dealerships and related on and off-site improvements.
- 2. Project Location: The Project is located east of Interstate 55 North and west of Sunnybrook Road, as more particularly described by the Map and in Article VII of this TIF Plan.

B. <u>DEVELOPER'S INFORMATION</u>

1. Name: Ritchey Management II, LLC, or its assigns

2. Address: 2082 West Poplar Ave., Collierville, TN 38017

ARTICLE III ECONOMIC DEVELOPMENT IMPACT DESCRIPTION

A. <u>JOB CREATION</u>

- 1. <u>Construction Jobs</u>: The Project will create construction jobs with an estimated payroll of \$4,500,000.
- 2. <u>Permanent Jobs</u>: It is estimated that the Project will employ approximately 50-55 employees with an average annual salary of approximately \$60,000 per job.

B. <u>FINANCIAL BENEFIT TO THE COMMUNITY</u>

- Ad Valorem Tax Increases: The construction and development of the Project will generate significant ad valorem tax revenues for the City, the County, and the School District. The following are estimates of new ad valorem tax revenues expected to be generated.
 - (a) The estimates for real property taxes for the TIF District are based on an assumed new true value of \$5,000,000 for the development and \$1,700,000 for furniture, fixtures, equipment, and inventory; and an assumed combined assessed value of \$1,004,570.

ENTITY	AD VALOREM MILLAGE RATE	CURRENT REAL AND PERSONAL PROPERTY AD VALOREM	REAL AND PERSONAL PROPERTY AD VALOREM TAXES AFTER	REAL AND PERSONAL PROPERTY AD VALOREM INCREMENT
City of Ridgeland	20.03	\$9	\$20,130	\$20,121
Madison County	33.18	\$16	\$33,346	\$33,330
School District Taxes**	54.55	\$26	\$54,823	\$54,797
TOTAL	107.76	\$51	\$108,299	\$108,248

^{*}Note: Assumes constant values and millage rates.

(b) The incremental increase in the ad valorem real and personal property taxes (together with the Retail Sales rebates discussed below) will be pledged to

^{**} School taxes are not eligible for use

service the debt on the TIF Bonds. However, the TIF Bonds will be SIZED based upon fifty percent (50%) of the City's increase in real and personal property ad valorem taxes and fifty percent (50%) of sales tax rebates (discussed below), and may also include fifty percent (50%) of the County's incremental increase in real and personal property ad valorem taxes.

1. Retail Sales: It is estimated that the Project will generate approximately \$54,147,000 in sales annually which will create annual sales tax rebates of \$350,000. These sales tax rebates will be pledged by the City to service the debt on the TIF Bonds in addition to the incremental increase in the real and personal property ad valorem taxes discussed above; however, the amount of TIF Bonds to be issued shall be determined by using fifty percent (50%) of the sales tax rebates to service the debt on the TIF Bonds and fifty percent (50%) of the incremental increases in ad valorem real and personal property taxes discussed above.

ARTICLE IV THE OBJECTIVE OF THE TAX INCREMENT FINANCING PLAN

- A. <u>CONSTRUCTION OF IMPROVEMENTS:</u> The improvements constructed for the Project (including, but not limited to the Infrastructure Improvements) will be consistent with the Redevelopment Plan. The Project and the Infrastructure Improvements will be constructed in accordance with standards, codes, and ordinances of the City. As an automobile dealership subject to the City's design guidelines, the Project will further the goals and objectives of the Redevelopment Plan, including promoting compatibility of land uses and promoting the orderly expansion of urban growth to provide the efficient use of resources. (*Comprehensive Plan for Ridgeland, Mississippi, July 2000*, pp. 9 and 14). Furthermore, consistent with the Redevelopment Plan, this TIF plan contemplates the construction of off-street parking facilities to serve the demand within the redevelopment area. (*Redevelopment Plan, p. 3*).
- **B.** <u>REDEVELOPMENT:</u> Consistent with Article XIV, Section (4)(b) of the Redevelopment Plan, property held by the City may be disposed of by the City to private parties for development or redevelopment in accordance with applicable law. It is not currently contemplated that any property held by the City will be disposed of by the City to private parties for the Project.
- **C.** CONSOLIDATION OF TITLE: Consistent with Article XIV, Section (4)(c) of the Redevelopment Plan, the City may take such actions as it determines desirable to consolidate title to tracts of land that are otherwise not being optimally utilized because of diverse patterns of ownership. It is not currently contemplated that any property needed for the Project will require a consolidation of title by the City.
- **D.** <u>PUBLIC CONVENIENCE AND NECESSITY:</u> The primary objective of this TIF Plan is to serve the public convenience and necessity by participating in the Project. The TIF Plan will provide financing to construct the Infrastructure Improvements to serve the general public and the Project.
- E. HEALTH AND WELFARE OF THE PUBLIC PROVIDED FOR: The Infrastructure Improvements will provide for the health and welfare of the public by providing for safe and adequate infrastructure for the use of the property. The Project will also utilize an undeveloped property will require the resolution of significant soil and grading challenges prior to development. For example, the site contains expansive clay, will require extensive grading, and may require retaining walls.

ARTICLE V

A STATEMENT INDICATING THE NEED AND PROPOSED USE OF THE TAX INCREMENT FINANCING PLAN IN RELATIONSHIP TO THE REDEVELOPMENT PLAN

The proposed use of the TIF Plan is to provide a financing mechanism for the construction of Infrastructure Improvements necessary to induce development within the redevelopment area and serve the public who will utilize and benefit from the development of the Project. This will be an undertaking of the City as described in the Redevelopment Plan, and may include County participation.

ARTICLE VI

A STATEMENT CONTAINING THE COST ESTIMATE OF THE REDEVELOPMENT PROJECT, PROJECTED SOURCES OF REVENUE TO MEET THE COSTS, AND TOTAL AMOUNT OF INDEBTEDNESS TO BE INCURRED

A. COST ESTIMATE OF REDEVELOPMENT PROJECT

- 1. The development of the TIF District will represent a private investment of approximately \$20,000,000. The proceeds of the TIF Bonds will be used to pay the cost of constructing various Infrastructure Improvements, more particularly described in Article I, Section B.
- 2. The Governing Body does hereby find and determine that the Project is in the best interest of the City and its future development and that it is in the best interest of the City and its citizens that the provision of Section 21-45-9 of the Act requiring dedication of the "redevelopment project" to the City not apply to those Improvements which are constructed on the privately owned portion of the Project.
- 3. The construction of the Infrastructure Improvements will be undertaken to provide for the public convenience, health, and welfare.
- 4. Proceeds of the TIF Bonds may also be used to fund capitalized interest and/or a debt service reserve fund as may be permitted under Section 21-45-1, et seq., Mississippi Code of 1972, annotated.

B. PROJECTED SOURCES OF REVENUE TO MEET COSTS

- 1. The Developer will secure financing to construct the Project including the work to be funded with TIF Bonds.
- All of the ad valorem tax increases from the real and personal property and the increased sales tax rebates within the TIF District will be pledged to secure the TIF Bonds.
- 3. The amount of TIF Bonds to be issued shall be determined by using fifty percent (50%) of the increased ad valorem taxes of the City and fifty percent (50%) of the increased sales taxes generated within the TIF District, and may also include fifty percent (50%) of the increased ad valorem taxes of the County.

٧3

C. TOTAL AMOUNT OF INDEBTEDNESS TO BE INCURRED

- 1. The City will issue up to Two Million Three Hundred Thousand Dollars (\$2,300,000) in TIF Bonds which shall be secured by the pledge of all of the incremental increases in ad valorem real and personal property taxes and all of the sales tax rebates generated from within the TIF District; provided, however, that the amount of TIF Bonds to be issued shall be determined by using fifty percent (50%) of the City's sales tax rebates, fifty percent (50%) of the incremental increases in the City's ad valorem taxes, and may also include fifty percent (50%) of the incremental increases in the County's ad valorem taxes generated from within the District. The Redevelopment Plan and this TIF Plan may be a joint undertaking by the City and the County including, but not necessarily limited to, the issuance of the TIF Bonds, which may include bonds, notes, or other debt obligations to provide funds to defray the cost of the Infrastructure Improvements.
- 2. It is requested that approximately \$2,300,000 in TIF bonds will be issued for a term of 15 years as contemplated by this TIF Plan.

REVENUE			FOR DEBT SERVICE		SURPLUS	
50% City AV	\$	20,121	\$	10,060	\$	10,060
50% City Sales Tax Rebates	\$	349,115	\$	174,557	\$	174,557
50% County AV	\$	33,330	\$	16,665	\$	16,665
TOTALS	\$	402,566	\$	201,283	\$	201,283

3. The amount and timing of the issuance of the TIF Bonds shall be determined pursuant to further proceedings of the City.

ARTICLE VII REAL PROPERTY TO BE INCLUDED IN TAX INCREMENT FINANCING DISTRICT

A. PARCEL NUMBERS FOR THE TIF DISTRICT

The real property to be included in the TIF District from which the ad valorem real and personal property tax revenues and sales tax rebates will be generated to finance the TIF Bonds contains approximately 7.78 acres, more or less, and is described below and in the Map.

PARCEL	TRUE	ASSESSED	CITY	COUNTY	SCHOOL
071F-24A-016/00.00	\$3,104	\$472	\$9	\$16	\$26

The above True and Assessed Values were obtained from the Madison County Tax Assessor's office and a copy of the information is attached hereto as Exhibit B.

ARTICLE VIII DURATION OF THE TAX INCREMENT FINANCING PLAN'S EXISTENCE

The duration of this TIF Plan shall be thirty (30) years from the date of approval thereof.

ARTICLE IX

ESTIMATED IMPACT OF TAX INCREMENT FINANCING PLAN UPON THE REVENUES OF ALL TAXING JURISDICTIONS IN WHICH A REDEVELOPMENT PROJECT IS LOCATED

 AD VALOREM TAX INCREASES: The construction and development of the Project will generate significant ad valorem tax revenues for the City, the County, and the School District. The following are estimates of new ad valorem tax revenues expected to be generated.

The estimates for real property taxes for the TIF District are based on an assumed new true value of \$5,000,000 for the development and \$1,700,000 for furniture, fixtures, equipment, and inventory; and an assumed combined assessed value of \$1,004,570.

ENTITY	AD VALOREM MILLAGE RATE	CURRENT REAL AND PERSONAL PROPERTY AD VALOREM	REAL AND PERSONAL PROPERTY AD VALOREM TAXES AFTER	REAL AND PERSONAL PROPERTY AD VALOREM INCREMENT
City of Ridgeland	20.03	\$9	\$20,130	\$20,022
Madison County	33.18	\$16	\$33,346	\$33,330
School District Taxes**	54.55	\$26	\$54,822	\$54,796
TOTAL	107.76	\$76	\$108,298	\$108,148

^{*}Note: Assumes constant values and millage rates.

A. <u>RETAIL SALES</u>: It is estimated that the Project will generate approximately \$54,147,000 in sales annually which will create annual sales tax rebates of \$530,000.

The pledge of the incremental increase in all of the valorem tax revenues and sales tax rebates from the TIF District, as well as the sizing of the TIF Bonds are set forth in Articles VI and XII of this TIF Plan.

^{**} School taxes are not eligible for use

^{*}Note: Assumes constant values and millage rates.

^{**} School taxes are not eligible for use

ARTICLE X

A STATEMENT REQUIRING THAT A SEPARATE FUND BE ESTABLISHED TO RECEIVE AD VALOREM TAXES AND THE PROCEEDS OF ANY OTHER FINANCIAL ASSISTANCE

A separate fund entitled the "Tax Increment Fund: Sunnybrook Automotive Project" shall be established by the City to receive ad valorem taxes and sales tax rebates in connection with this TIF Plan.

ARTICLE XI

THE GOVERNING BODY OF THE CITY SHALL BY RESOLUTION FROM TIME TO TIME, DETERMINE (i) THE DIVISION OF AD VALOREM TAX RECEIPTS, IF ANY, THAT MAY BE USED TO PAY FOR THE COST OF ALL OR ANY PART OF A REDEVELOPMENT PROJECT; (ii) THE DURATION OF TIME IN WHICH SUCH TAXES MAY BE USED FOR SUCH PURPOSES; (iii) IF THE GOVERNING BODY SHALL ISSUE BONDS FOR SUCH REDEVELOPMENT PROJECT; AND (iv) SUCH OTHER RESTRICTIONS, RULES AND REGULATIONS AS IN THE SOLE DISCRETION OF THE GOVERNING BODY OF THE CITY SHALL BE NECESSARY IN ORDER TO PROMOTE AND PROTECT THE PUBLIC INTEREST.

Through the adoption of the TIF Plan, the Governing Body of the City acknowledges the above and shall adopt the necessary resolutions when deemed necessary and appropriate.

ARTICLE XII PLAN OF FINANCING

A. SECURITY FOR THE TIF BONDS

The TIF Plan provides for the City to issue the TIF Bonds which will be secured by the pledge of incremental increases in ad valorem real and personal property taxes and sales taxes generated by the Project. All of the ad valorem tax increases and all of the sales tax rebates to the City shall be pledged to secure the debt on the TIF Bonds. However, the amount of TIF Bonds to be issued shall be determined by using fifty percent (50%) of the incremental increases in the City's ad valorem taxes, and fifty percent (50%) of sales tax rebates to the City, and may also include fifty percent (50%) of the incremental increases in the County's ad valorem real and personal property taxes.

B. FURTHER PROCEEDINGS OF THE CITY

Such decision on the most advantageous method for the City to incur the debt will be made pursuant to further proceedings of the City.

C. AMOUNT AND TIMING OF ISSUANCE

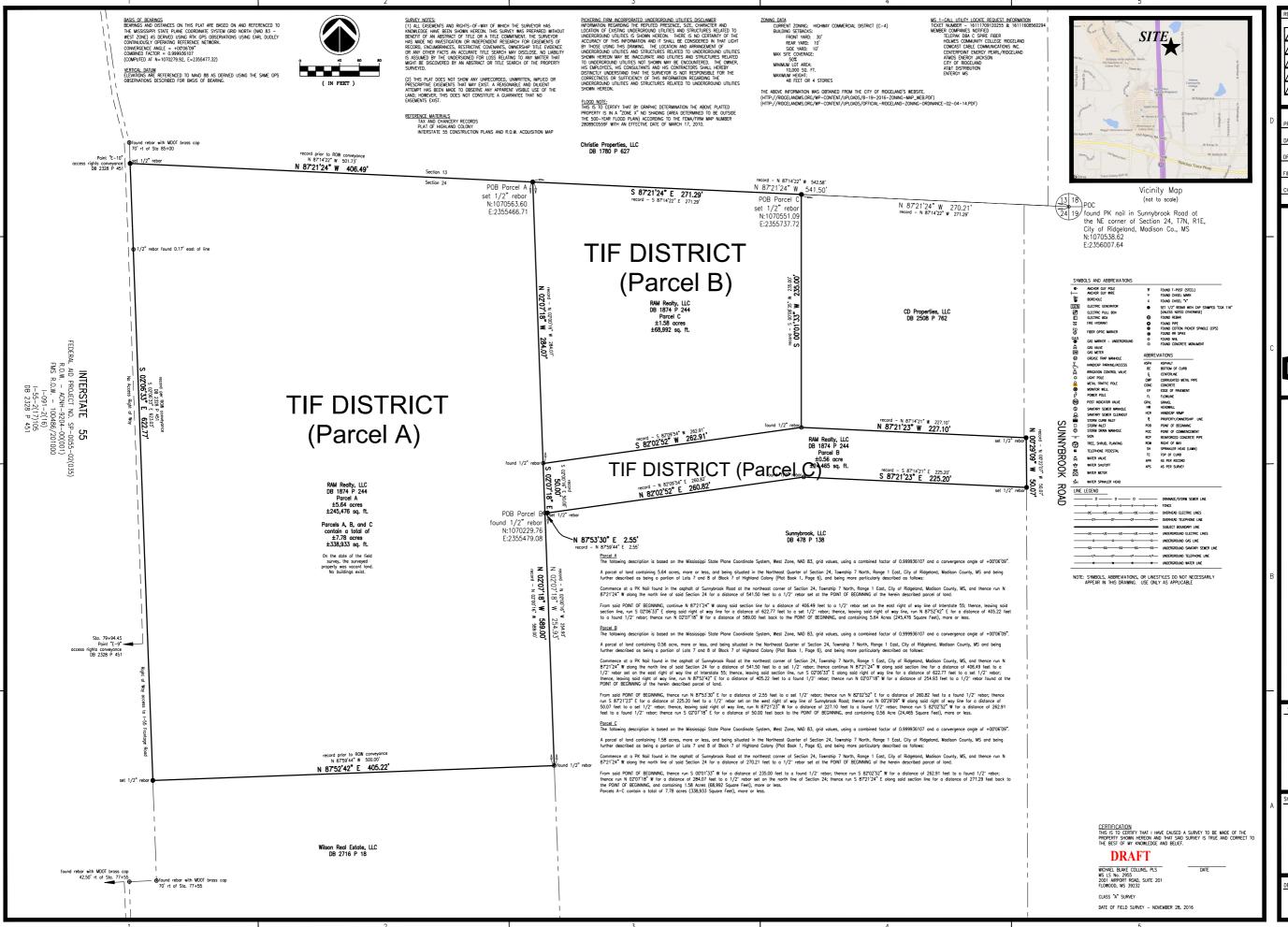
The amount and timing of the issuance of the TIF Bonds shall be determined pursuant to further proceedings of the City.

EXHIBIT A

MAP OF TIF DISTRICT

[ATTACHED]

EXHIBIT A TO TIF PLAN



25022.00 11-30-2016

Pickering Book 3 Page 9

D

Pickerin

SERVICES **DEVELOPMENT**

TOWNSHIP

SHEET NUMBER:

1 of 1

ESCRIPTION:

EXHIBIT B

DATA FROM COUNTY TAX ASSESSOR

[ATTACHED]

EXHIBIT B TO TIF PLAN

Parcel Details

Parcel number 071F-24A-016/00.00

PPIN 5420

Owner's name RAM REALTY LLC

Physical street number 0

Physical street name

Mailing address P O BOX 1580

Mailing city JACKSON

Mailing state MS

Mailing zip 39215

True Values

Land 3140

Improvement 0

Total 3140

Assessed Values

Total 472

Legal description 7 78 AC IN LOTS 1 & 2 HIGHLAND CL

Legal description 2 BL 1-47 2 7

Legal description 3

Township 07N

Range 01E

Section 24

Taxing District: 3RM

Taxing Exempt NO

Supervisor District 3

Municipality RIDGELAND

School District MADISON COUNTY

Special Assessment District NONE

Deeds signed through 12/31/2016 and recorded by 1/7/2017

Book / Page / Date

2328 / 451 / 2008-06-24 [View Deed]

2310 / 715 / 2008-04-30 [View Deed]

1874 / 244 / 2005-01-21 [View Deed]

0369 / 32 / 1996-01-05 [View Deed] 0287 / 471 / 1991-08-12 [View Deed]

[Search By Legal Description]

Date 2008-06-24

Homestead